



Frequently Asked Questions: **Cayuse Customers**

Why did Cayuse acquire NTM / eSirius? What are the benefits for Cayuse customers?

- NTM and Cayuse believe in the same mission of serving research administration by providing a complete product suite to manage the pre- and post-award grant lifecycle. Together, the two companies can serve that mission and deliver on that vision more effectively.
- NTM's eSirius platform provides industry leading Life Science tools. This acquisition is another step forward in our vision to build a complete ecosystem of Electronic Research Administration (eRA) solutions that enable researchers to focus on innovation by reducing administrative burdens while conducting research activities.
- NTM amplifies Cayuse's capabilities with three decades of expertise in Life Sciences research compliance (IACUC, IBC) and animal facility management, providing researchers with intuitive enterprise software to manage protocols, streamline workflows, and meet the necessary compliance mandates.
- Cayuse customers are immediately able to take advantage of expanded functionality through NTM's eSirius suite of tools. This includes solutions for IACUC, IBC, Facility Management, and additional solutions. You can learn more about their suite of solutions here:
<https://www.ntmcs.com/solutions>

What is the technology integration strategy?

- We are working thoughtfully on the integration between Cayuse and NTM's eSirius modules, with a goal to provide a customer experience which is seamless.
- We will be in regular contact in the next months to keep you informed of the plan and rollout.

What if we use Cayuse and NTM? How will the acquisition affect us?

- It will not affect your working relationship with either company.
- For NTM, the NTM team will be your point of contact. For Cayuse, the Cayuse team will be your point of contact.
- As the teams integrate, we will keep you abreast of updates in the event of a change in your point of contact.



What if we use Cayuse for IACUC software today? How will the acquisition affect us?

- For those customers that are using Cayuse's IACUC product today, your account manager will be in contact shortly to discuss our plans and your options for the future.

I'm currently evaluating Cayuse solutions or additional NTM solutions; what does this mean for me?

- Please continue to work with your existing contact or if you would like additional assistance, please contact your Cayuse sales representative for more information or visit <https://cayuse.com/company/contact-us/talk-to-sales>.

If I am interested in learning more about products from NTM, who should I speak with?

- Please connect with our sales team <https://cayuse.com/company/contact-us/talk-to-sales>.